Exhibit A

To Registration Statement

Under the Foreign Agents Registration Act of 1938, as amended

U.S. Department of Justice
Washington, DC 20530

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney Genreral transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Hill and Knowlton, Inc.			2. Registration No.	
901 31st Street, N.W. Washington, D.C. 20007-3838			3301	
AsiaSat Satellite Telecommunications Company, Limited		4. Principal address China Underwri 88 Gloucestor Hong Kong	of foreign principal ters Centre Road - 19th Floo	
5. Indicate whether your foreign principal is one of the follo	wing type:			
☐ Foreign government				
☐ Foreign political party				
■ Foreign or □ domestic organization: If either, check or	ne of the following:			
☐ Partnership	□ Committee			
☐ Corporation	□ Voluntary group			
☐ Association	☐ Other (specify) _			
☐ Individual—State his nationality	<b>. 8</b>	· · · · · ·		
	_ 5 A			
6. If the foreign principal is a foreign government, state:				
a) Branch or agency represented by the registrant.	N/A ≥			
	P12			
b) Name and title of official with whom registrant deals.	2:2			
	6			
7. If the foreign principal is a foreign political party, state:				
a) Principal address				
b) Name and title of official with whom registrant deals.	N/A			
c) Principal aim				

- 8. If the foreign principal is not a foreign government or a foreign political party,
  - a) State the nature of the business or activity of this foreign principal

AsiaSat is a telecommunications company based in Hong Kong. interested in securing an export license for an American Satellite.

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal	Yes	X	No 🗆
Directed by a foreign government, foreign political party, or other foreign principal.	Yes	X	No □
Controlled by a foreign government, foreign political party, or other foreign principal	Yes	×	No 🗆
Financed by a foreign government, foreign political party, or other foreign principal	Yes	SZ	No □
Subsidized in whole by a foreign government, foreign political party, or other foreign principal	Yes		No 🗵
Subsidized in part by a foreign government, foreign political party, or other foreign principal	Yes	Ž	No □

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

AsiaSat is owned equally by:

- Cable and Wireless plc (United Kingdom)
- Hutchison Telecommunications, Ltd (Hong Kong)
- China International Trust and Investment Corporation (People's Republic of China)

92: ZId 12 7Nr 68.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A

July 9, 1989

Name and Title Andrew Durant Vice President

U.S. Department of Just Washington, DC 20530

Exhibit B

To Registration Statement

OMB No. 1105-0007

Under the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant

Hill and Knowlton, Inc.

Name of Foreign Principal AsiaSat Satellite Telecommunications Company, Limited

## Check Appropriate Boxes:

- 153. The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- 2. EXThere is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3.[1] The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

RESULTED STORY

89 JUL 21 P12:25

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Registrant will provide general public relations/public affairs counsel and services.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Registrant will provide staff services to develop and implement public relations/public affairs programs for the foreign principal's product.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?

Yes 1/2 No [ ]

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Registrant may contact by telephone, written correspondence, or personal visits to appropriate Executive Branch Officials or Congressional members and their staffs in representing the public relations/public affairs interests of the foreign principal.

Date of Exhibit B

Andrew Durant-Vice President Signature

Publiced activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indectrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## FACSIMILE MESSAGE

Ref: CEO/457/89

5th July 1989

To : Ms Ann Forrest

Hill & Knowlton, HK

Fax No.: 5-763551

Copy: Mr. S. Levy, HBRR, USA

Fax No.: 1-202-898.7723

Mr. A. Durant

Hill & Knowlton, USA

Fax No.: 1 202 333 1638

Mr. R. Siemens, HTL

From: AsiaSat

Dear Ms Forrest

## AsiaSat Export Licence

I met with your colleague Mr. Andrew Durant in Hong Kong on Monday, the 3rd July. During the course of our discussions Andrew indicated that you could be of assistance in pursuing our Export Licence application.

We would now like to avail ourselves of this offer and I would appreciate it if you could contact Mn. Steven Levy of Heron Burchette, Ruckert & Rothwell on telephone no.: 301-956-4650 and or fax no.: 202-898.7723. Steven has been responsible for coordinating all activities relative to the issuing of the licence and will provide you with all necessary information and background material.

I will be in Washington over the period 11th to 15th July and would suggest that I arrange to meet with your representatives in order to evaluate our position. USAL 40 1440 USAL3038

Yours sincerely

T.M. Seddon

Chief Executive Officer